

## Building a Career with Experience Internship Newsletter

### Inside this Issue:

**Meet:**  
**Tim Murphy '07**  
**Intern - Enterprise**  
**Rent-A-Car**

**The Washington**  
**Center:**  
**Meaghan Carroll '07**  
**Intern - Palumbo &**  
**Cerrell**

**Career Services**  
Campus Center  
Room 008  
(508) 531-1328  
Internship Office  
Room 006  
[jpaqanelli@bridgew.edu](mailto:jpaqanelli@bridgew.edu)

### WHERE TO START

- If you are seeking academic credit, meet with the faculty internship coordinator in your department.
- Research internship leads through your department, the internship database and other resources in Career Services.
- Make an appointment with John Paganelli, (508) 531-1328.
- Prepare a cover letter and resume; have it critiqued Career Services

## How to Work the Job Fair for Internship Leads

Wednesday, April 4, 2007

Campus Center Ballroom, 11:00 a.m. - 1:30 p.m.

On Wednesday, April 4, 2007, Bridgewater State College will host its Annual Job Fair. The Fair will include over sixty employers providing information on full-time, professional, entry level positions from a wide variety of fields including communications, education, management and social services. Over 300 students are expected to attend this year's event, learning first hand from employers the importance of networking and making a positive, first impression.



Organizations include: Advocates, Inc. | Blue Cross/Blue Shield of Massachusetts | Boston Financial Data Services, (BFDS)| Boston Teacher Residency | Bright Horizons Family Solutions | The Children's Workshop & Child Care Connection | CitiStreet, Clarke, Snow & Riley, LLP | Clean Harbors Environmental Services, |The Commerce Insurance Company | Commonwealth of MA/HR Division | Cranwood Group Home; A Program of the Italian Home for Children | Delta Projects, Inc. |Department of Corrections | Eliot Community Human Services | Enterprise Rent-A-Car | Evergreen Investments | Fastenal Company | First Investors Corporation | Flexo Concepts |Generations Inc. |Investors Bank & Trust | The Judge Rotenberg Center | Key Program, Inc. | Latham Centers, Inc. | Latin American Health Institute |MA Executive Office of Health and Human Services | May Institute | McLean Hospital, | MEDITECH | More Group, Inc. | New York Life Insurance Company | Nestle Waters North America | Northwestern Mutual Financial Network | On Assignment | One Stop Business Centers | Putnam Investments | Riverside Community Care | Ryder Systems, Inc. | Salem Radio Group Boston | Sentient Jet, | Seven Hills Foundation | Shaw's Supermarkets | The Sherwin Williams Company | Siemens Medical Solutions | South Bay Mental Health | South Shore Mental Health | Spectrum Health Systems, Inc. | Staples, Inc. | Successfactors | Third District Court, |Triumvirate Environmental | UPS | United States Army and Army Reserve | Verizon Wireless | Walker | and W.B. Mason Co., Inc.

Graduating seniors will be attending the Job Fair, and sophomores and juniors are also encouraged to attend to develop potential leads for internships. All students attending should be prepared with copies of resumes and be dressed professionally. After introducing themselves to the recruiters, students should indicate an interest in either an internship or full-time professional employment and find out who the contact person is for the position. After the event thank you notes should be written to all recruiters met personally, whether for internships or full-time employment. Feel free to make an appointment with a career counselor for any questions related to internships.

**Be Prepared**

**Bring Resumes**

**Professional Dress**



**Meet Tim Murphy '07**  
**Major: Management**  
**Site: Enterprise Rent-A-Car**

Internships are an invaluable way of shaping you for a career after college. The experience gained through completing an internship as a college student prepares you for life in the real world more than anything in a classroom setting.

I am currently interning at Enterprise Rent-A-Car where I learn something new about the business world everyday. Interacting with customers on a daily basis and working in an office is giving me the opportunity to learn how a very successful company operates. Some interns may be relegated to getting coffee and filing for an afternoon; my internship could not be further from this. Besides visually experiencing Enterprise Rent-A-Car, my day consists of doing many of the responsibilities of a full time employee. I work directly with customers interested in renting automobiles; writing rental contracts, answering phone calls, fielding customer concerns/complaints and entering data into Enterprise Rent-A-Cars unique in-house system.

When I finish my internship I will look back and see how much I have learned about the business world. Whether you want to do an internship to gain experience in your field of study or improve your resume, I would highly recommend completing one before graduation.



## Employer Profile



Site: **Shaw's Supermarkets**  
Contact: Bill Mullen, Recruiter

Address:  
Shaw's Division Office  
750 West Center St.  
Bridgewater, MA 02324

**Seeking: Interns**  
Website: [www.shaws.com](http://www.shaws.com)  
Email: [bill.mullen@shaws.com](mailto:bill.mullen@shaws.com)  
GPA: 3.0 or above

**Internship opportunities in: Finance,  
Marketing, Merchandising and Supply  
Chain.**

Our New England roots were firmly planted in 1860, when George C. Shaw opened his first store in Portland, Maine. A few years later, another native New Englander, Maynard A. Davis, opened his first 'Public Markets' in Brockton and New Bedford Massachusetts.

Together, these two men sowed the seeds that would one day become Shaw's Supermarkets, Inc. And over the past 143 years, our growth can be directly attributed to the ingenuity of these two men and their belief in offering quality products and quality service.

Today, Shaw's Supermarkets continues to thrive, employing approximately 30,000 associates in Maine, Massachusetts, New Hampshire, Rhode Island, Connecticut and Vermont.

Interested candidates should forward their resume with GPA and cover letter to Bill Mullen at [bill.mullen@shaws.com](mailto:bill.mullen@shaws.com) by **April 6th**.

***From The Washington Center, TWC***

**By: Meaghan Carroll '07**  
**Major: Political Science**  
**Placement: Palumbo & Cerrell (PR & Lobbying Firm)**

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Last fall I had the opportunity to spend a semester in Washington, D.C. doing an internship through The Washington Center for Internships and Academic Seminars (TWC). I received 15 credits from Bridgewater State College for working 4 1/2 days a week and taking one night class. It was one of the most rewarding experiences in my life.

After many phone interviews and internship offers, I chose a small lobbying firm, Palumbo & Cerrell, Inc. I was excited about the hands-on experience that this internship offered, as well as the possibility of developing a second internship to gain more understanding of the political process. My experience included learning the names of many of the Congressmen and women that work on committees of importance to our clients, Catholic Relief Services (CRS) and the Association for Songwriters, Composers, and Producers (ASCAP) and attending mark-up sessions and hearings on issues important to our clients, mainly the issues of AIDS in Africa and Darfur and copyright infringement on satellite radio. Other opportunities included sitting in on hearings with celebrities like Mira Sorvino and Ricky Martin, who are trying to raise awareness for their causes, and conducting research by attending think tanks where scholars would present books or new ideas on how to fix some of the problems of concern to our clients. I secured a second internship with Senator Kerry's office, working on talking points for the Senator while he was out campaigning for fellow Democrats and attending meetings with UN officials to discuss ideas for future legislation.

There is always something to do in D.C., whether it is going out with co-workers after work, seeing the many great museums and monuments, or enjoying the nightlife. I even had the opportunity to attend a formal, black tie event where I met Chris Matthews. The interns I met while in the nation's capital were from all over the country and are now my very close friends. Two of my roommates were from Puerto Rico and one was from Seattle, Washington. Some of my friends stayed in DC because they received job offers from their internships.

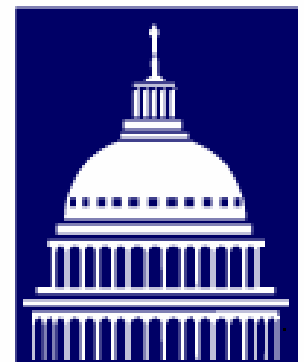
Given my experience from D.C., I was able to transfer to Senator Kerry's Boston office to work with constituents on a daily basis with regard to their concerns and problems with healthcare and the environment. My duties also included helping our State Policy Director organize a conversation in crime that the Senator had with all the Massachusetts heads of law enforcement. At this event I had the pleasure of meeting some very influential people such as Attorney General Martha Coakley and Lt. Governor Tim Murray.

Students should take the opportunity to take part in The Washington Center. No other program will offer the extensive array of internships in so many fields plus complete academic credit. I would advocate for everyone to take this opportunity to make friends with people from all walks of life and to enjoy what a city like D.C. has to offer.



Meaghan Carroll '07

THE  
 WASHINGTON  
 CENTER®



*For Internships and  
 Academic Seminars*

**Fall 2007 Deadline:  
 May 30, 2007**

**TWC has a new home  
 located at 1333 16<sup>th</sup> Street,  
 NW, Washington, DC 20036**

**Spend one  
 semester/summer in our  
 nation's capital for an  
 unforgettable internship  
 experience. Time to start  
 networking!**



**News & Events**

**Be a Summer Intern**

Time to start interviewing for Summer 2007 internships. Make an appointment with a Career Counselor today. Don't forget; summer internship credit requires summer payment!

**Try FOCUS**

Undecided about choosing a major? Consider using FOCUS an online based career system that allows you to learn about which occupation best suits your interests. Contact Career Services for more details.

**Looking for a Marketing internship?**

Opportunities for Management students at Lightolier in Fall River, MA. Get involved with product research and customer service. Visit the Internship Database for details and/or meet with a counselor.

**Annual Job Fair**

Wed., April 4, 2007  
 11:00 am – 1:30 pm  
 Campus Center Ballroom  
 Mark your calendar.  
 Get your resume critiqued at Career Services.

**New Internship Sites for 2007**

**Catholic Charities**  
 (Human Service)

**Convention Data Services, Inc.**  
 (Information Services)

**Direct Finance Corp.**  
 (Finance/mortgages)

**InfoTrends**  
 (Consulting)

**Jewels Enterprises, Inc.**  
 (Marketing, Music, Publishing and Research)

**Jordan's Furniture**  
 (Information Systems)

**The Leukemia & Lymphoma Society**  
 (Event Planning)

**Lightolier**  
 (Marketing)

**SeraCare Life Sciences, Inc.**  
 (Accounting)

**SPECIAL THANKS**

A special thanks to Tim Murphy and Meaghan Carroll for submitting their articles. A special thanks to Shaw's for agreeing to be featured in our Employer Profile section.

**INTERNSHIP DATABASE**

The Internship Database maintained by the Career Services Office has 300+ opportunities for students considering internships. Search internships by career field, geographic location, as well as paid and non-paid opportunities.

[www.bridgew.edu/careerservices/intern](http://www.bridgew.edu/careerservices/intern)

**NACE 2007**

Graduating seniors! Want to know who is hiring and what majors are getting hired. Use the JobWeb logo to link to JobWeb for the latest Job Outlook research along with employer profiles and salary information at:

<http://www.naceweb.org/about/icon.htm>

National Association of Colleges & Employers