

Building a Career with Experience Internship Newsletter

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Tiffany Bryant '11
Alexander Scott '11
Jessica O'Reilly '11
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Employer Profile:

Cramer, Norwood, MA

Career Services

Campus Center
Room 008
(508) 531-1328
Internship Office
Room 009-A
debra.london@bridgew.edu

Reminder: It's time to start thinking about your summer and/or fall '11 internship options.

WHERE TO START

- If you are seeking academic credit, meet with the faculty internship coordinator in your department.
- Research internship leads through your department, the internship database *CareeLink*.
- Make an appointment with Debra London, Internship Adviser, (508) 531-1328.
- Prepare a cover letter and resume; have it critiqued at Career Services



BSU's Angelica Pyott named Community Care Services Intern of the Year!

Social Work major Angelica Pyott '11 was recently named Community Care Services "Intern of the Year". Angelica received her award on Monday, April 4th, at the agency's 70 Main Street location in Taunton. Board members, staff, volunteers and interns enjoyed a lunch, followed by a special recognition of nominees for *Volunteer of the Year* and *Intern of the Year*. Angelica has interned at the Southeast Alternative School on Cape Cod for the past two years.

Traci Wyse, Director of the School, offered these comments in support of Angelica's nomination for the honor:

Angelica has given all to her role as an intern, and has developed into a model team member. At times we forget that she is an intern, and not an employee, of Community Care Services.

Most impressive is her dedication to the students of our school. She has mentored several of our students, formed a women's group for our female students, tutored students with academic difficulties, and volunteered for other assignments

One could not, however, assess Ms. Pyott's time with us without mentioning the one factor that, while intangible, is the hallmark of her success in counseling - her love and concern for our students. I have seen students vie with each other to be near her. She is greeted respectfully and affectionately throughout the school; and I have never seen a student reluctant to speak with her.

Congratulations, Angelica!

Alumni Phil DeSilva '88 Gives Back by Providing Internship Opportunities

During a recent campus visit, Phil DeSilva recalled being one of BSC's first international students when he arrived on campus in 1984. Today, he is a very successful business man. Phil, CEO, and his wife Carol, President, own and operate Courier Advisory Group/Flex 7.

Phil is now giving back to the institution which gave him so much. In addition to establishing a scholarship, Phil is providing 3 BSU rising seniors an opportunity to intern this summer at Courier Advisory Group's corporate headquarters in Tampa, FL. Housing is available and paid for at the University of Southern Florida, just 20 minutes away. Positions are available in accounting, information systems and operations. Interested students can learn more about the positions and application information through CareerLink@BSU. Please note that the application deadline is May 6, 2011.



Dr. Martin Grossman, John Paganelli, Roopa Rawjee,
Phil DeSilva, Debra London and Mary Delgado

By: Tiffany Bryant '11
Major: Psychology
Site: Cape Cod Collaborative

I spent the spring of 2011 as a Psychology intern at Cape Cod Collaborative in Osterville, MA. The Collaborative is an educational facility for children who require more services than their school district can provide for them. The Collaborative provides an Autism-Spectrum program, a severe and profound program, an alternative education program, and an emotional and behavioral disorder program. I spent a majority of my time working with the emotional/behavioral classrooms which range from kindergarten to fifth grade.



While working directly with the school's clinician I was exposed to special education counseling and support, family systems, home visitations, community resources that are available to families, positive behavior supports, strength based interventions, and individual education plans. The clinician was both my supervisor and mentor; she continually made sure that I was involved with and exposed to every aspect of her job's responsibilities.

The most fulfilling part of my time at the Collaborative was the time I spent with one student who needed assistance with social and coping skills. We met once or twice weekly and developed a variety of plans and reward systems for the student to work with both at school and at home. Our one-on-one interactions were beneficial enough to the student that there were noticeable behavioral changes emerging for this student by time my internship was ending.

The skills I learned while working with the amazing staff and students at the Collaborative are invaluable and will give me an advantage over other graduates when it comes time to look for employment. My time with the Collaborative was an experience of a lifetime and I am so grateful for having been given the opportunity to intern at the school.

EMPLOYER PROFILE



Contact: Mary Roche, HR Generalist
Address: 425 University Avenue
Norwood, MA 02062

Seeking: Account Services, Communications, Design, Marketing & Production Interns
Website: www.crameronline.com
Email: cramercareers@crameronline.com

Cramer is an independent leading edge provider of Digital Marketing and Event Solutions. We have provided strategic marketing and communications solutions to build brands, acquire customers and educate and train employees for the past 25 years. We work with Fortune 500 and emerging companies. By partnering with our clients, we deliver business results through the creation and execution of targeted marketing solutions that include Brand Development, Product Launches, Sales & Product Training, Customer Acquisition & Retention, Internal Communications, Channel Marketing, and Meetings & Events. Known for our unique "in-source" model Cramer's core services include Events, Interactive, Graphic Design, Learning Solutions and Video. The integration of these offerings combined with superior program management skills, ensures that our clients' expectations are exceeded while the impact of their marketing dollars are maximized.

For more information, please visit our website at www.crameronline.com or visit our blog at www.awidernet.com.

Interested candidates should forward their resume and cover letter to Mary Roche at cramercareers@crameronline.com.

By: Alexander Scott '11
Major: Political Science
Minor: Management
Placement: Financial Executives International
Spring 2011

During the spring 2011 semester I interned as a Legislative Aide at Financial Executives International, a lobbying firm dedicated to advocacy services for Chief Financial Officers, Controllers, Treasurers and Tax Executives. My internship provided me with many learning opportunities and I am now more knowledgeable in areas of government affairs, financial policy and taxes. Through my internship with FEI, I was able to meet and professionally network with senior-level executives from several of the leading financial institutions in my field. Some of the people I met include Ronald Dickel, vice president of finance and director of tax and trade for Intel; Robert Gatchel, vice president for government finance, Lockheed Martin; Wendi Fogelson, senior vice president-global tax at American Express; and Tim Raymond, senior tax counsel for Exxon Mobil.

As part of TWC's Leadership Forum I attended many congressional committee hearings and was present at the House Ways and Means Committee hearing when Treasury Secretary Tim Geithner presented the President's 2012 Budget. I also attended the National Governors Association 2011 Winter Meeting where I met Rick Perry, Governor of Texas and Martin O'Malley, Governor of Maryland.

Internship, Leadership Forum and more! TWC, course work and mandatory programming are tailored to one's interests and major. For my course requirement I took *Essentials for Aspiring Leaders*, which complimented my management minor and taught me the skills necessary to lead in business and in life. TWC also has a civic engagement requirement and I was able to get involved with Rock the Vote, a non-profit organization whose mission is to engage disenfranchised voters, with a primary focus on youth. This provided an opportunity to make more contacts and work with individuals who share a like interest in democracy and the political system.

The Washington Center is open to all majors. One of my roommates was a business major who interned at the Treasury Department and the other was an education major who interned at the National Defense University. Other students I met were interning at hospitals, ecological non-profits, and law firms. I encourage everyone to take advantage of The Washington Center program. It provides exceptional opportunities to explore careers, meet valuable contacts and broaden your horizons.



Alex Scott (center) and fellow TWC interns from Massachusetts meet with Congressman James McGovern (D- Third Congressional District, MA).

The Washington Center Program (TWC) provides internships for students of *all* majors.

During summer 2011, 7 BSU students with majors representing Art, Communication Studies, Criminal Justice, History, Political Science and Psychology will be participating in the TWC program.

Contact Debra London, Internship Adviser, 508-531-1328, or by email at debra.london@bridgew.edu, to learn more about the program.

BSU's upcoming application deadlines:

Fall 2011 – Competitive: 04/25/11

Fall 2011 – Regular: 06/03/11

Spring 2012 – Early: 05/16/11

Visit www.twc.edu for additional information.

By: Jessica O'Reilly '11
Major: Accounting and Finance
Site: IPC Global Solutions



During the spring of 2011, I interned at IPC Global Solutions at its headquarters located in Bridgewater, MA. This company is the leader in the manufacturing of automotive and heavy duty filters. As an accounting intern, I was given the opportunity to start my professional career on the right path. While interning at IPC, I not only expanded my knowledge in the field of accountancy, but also developed a better understanding of the overall operations of a successful business. The welcoming work environment at IPC helped me improve my communication skills, increased my self-confidence, and taught me how to relate to others in a business environment.

My main duties as an intern were to maintain weekly/ monthly cost and expense accounts, create and update Excel files, as well as Balance Sheet schedule maintenance, and process international accounts payable transactions. While interning at IPC, I also had the opportunity to be responsible for the preparation work for the yearly audit. My responsibilities mainly required price testing inventory and other external preparation work. My other daily tasks included inventory reconciliations as well as budget analysis.

The skills I have developed through my internship with IPC have helped me gain experience that will benefit my future career as a professional in the business world. I am very thankful to have been given this opportunity to work with such a great company.



By: Nathaniel Dix '11
Major: Aviation Management
Site: Federal Aviation Administration

Earlier this spring I started an internship with the Federal Aviation Administration in Burlington, Massachusetts. The FAA is the U.S. Department of Transportation's governing body for anything and everything that has to do with aviation. I work specifically with the Aviation and Space Education program. I've used my knowledge and experience as an Aviation Management major to assist with the Aviation/Maritime/Transportation Education Expo. The Expo is a career day that exposes middle and high school students to careers in those three fields. Held every year at both Boston Logan Airport and T.F. Green Airport in Rhode Island, the event features both large national and small local businesses from all over New England.

In my short time with the FAA I have been exposed to nearly every aspect of the business world including customer service, event planning and coordination, staff and business meetings, marketing, public relations and have fostered my ability to interact with high-level officials at the FAA and Massport. These skills and the opportunity to meet and work with a variety of aviation professionals have helped me network - something extremely important in any industry. Having been exposed to these necessary skills along with the experience of working alongside some of the most knowledgeable staff in the aviation industry has been the experience of a lifetime. The skills I have learned are already proving to be useful for my future in the working world of aviation.